



Farrier Pricing Worksheet Instructions

In the Excel file, a **Sample Sheet** is already completed to show how the form will work. You will enter your actual information in the **Calculation Sheet**. At the very bottom of the Excel file are tabs. Click your mouse on the tab you wish to view or work in. **Work only in the Green shaded cells.** Use column (B) to enter dollar amounts for each expense. You can create additional descriptions, change or delete descriptions (in Green Cells only) appropriate for your specific situation. To get instructions within the Excel worksheet, move your mouse over any cell displaying a red arrow. The arrow indicates that cell has special instructions and will display a pop up window when you put your mouse on the arrow.

MANUALLY ENTER INFORMATION INTO THESE CELLS (GREEN)

CELL B3

Insert the number of horses PER MONTH that you want to shoe. Example: 5 horses/day X 5 days/week X 4 weeks = 100.

CELL B5

In this cell enter the number of horses you LOSE during the slow season. Example: if you normally shoe 80 horses/month, and in the slow season you only shoe 50, then enter the difference (30).

CELL B6

In this cell enter the number of months that your slow season lasts.

CELL B13 - 24

Enter your basic cost to shoe (4) feet for each of the items that applies to your situation. You can choose to use the pre-calculated amounts by entering the number here, or calculate your own figures.

CELL B29 - B71

Enter your monthly BUSINESS EXPENSES for each item that applies to your situation. NOTE: Even if you do not currently have the expense (example: Mortgage or rent) assume that someday you will, and enter what it will cost you to buy or rent a place of your own. Make that assumption for every item.

CELL B76 - B150

Enter your monthly PERSONAL EXPENSES for each item that applies to your situation. NOTE: Even if you do not currently have the expense (example: Mortgage or rent) assume that someday you will, and enter what it will cost you to buy or rent a place of your own. Make that assumption for every item.

AUTOMATICALLY CALCULATED CELLS (YELLOW)

CELL B4

Based on all of your monthly expenses and added income needed to survive the seasonal loss of income, this cell shows the amount you should charge per horse to meet your financial needs.

CELL B7

This cell shows the total income lost during the slow season.

CELL B8

This cell calculates seasonal loss.

CELL B9

This cell calculates Monthly Supply Costs (Cost to shoe 1 horse x number of horses you wish to shoe per month).

CELL B10

This number is the total of personal and business expenses plus supplies to shoe the number of horses PLUS the seasonal lost income.

CELL B25

Total cost per horse with (4) shoes.

Cell B72 and B156

Total monthly **business** expenses.

Cell B152 and B155

Total monthly **household** expenses.

Cell B158

Total monthly **household and business** expenses.